

Field Sales Advisor

Join the brand that is transforming rural areas with ultrafast full fibre broadband. We're the team where talented people are encouraged to thrive and enhance their career.

Powered by brilliant people with bright ideas, we want to hear yours. Our success is driven by your creativity, collaboration and commitment.

Our Field Sales Advisors work within a given community, knocking door to door and talking to residents about the benefits of our full fibre broadband.

Working closely with your Regional Sales Manager and Community Sales Executive, you will be responsible for acquiring new customers. You will lead all aspects of the sales process and will be able to increase take-up and sales of our products through fostering and building relationships with residents within our communities. This is not a 9-5 job and will require you to be out when our customers are at home and working in all weathers. We will provide you with a branded uniform that is suitable for all weathers, a yearly car allowance plus company mileage and all the tech you need to complete the job successfully.

Your success is important to us, and we will provide you with full training from day one with ongoing coaching and mentoring.

You are ambitious with the tenacity to succeed. You will be able to demonstrate the essential criteria whilst bringing your own passion and ideas. Some of the key skills you will possess are:

- Negotiation, presentation & closing skills
- Ability to build effective relationships
- Ability to work under pressure and consistently achieve targets
- Organised, with good time management and the ability to plan effectively
- Flexible approach to work location and hours

You share our values. They make us who we are:

- **Find a way:** Always working together to deliver market-leading solutions and provide customer service excellence to our communities
- **Be committed:** We are all accountable for our actions and work relentlessly with our many customers to deliver on our promises
- **Do the right thing:** We always base our decisions on what we believe is fair, considerate and in the best interest of our customers and our colleagues
- **Keep it simple:** In an industry of complexity and confusion, we make things easy for everyone to understand

Culture & benefits:

We empower people to do what they do best; fast. We want you to bring you, so we don't 'fence' anyone in to a single way of working. You will get the latest news through our staff magazine, Gigabites, and monthly company updates (food can play a major part in this!). You are living and breathing our values, so your colleagues may nominate you for our Star of the Month award. If you win you get an extra day's holiday. Like us, you probably like to get a bit social too. We have a weekly running club, Gigaclear FC plus two company socials a year, and more.

On top of this we offer great benefits such as, Study Support, Income Protection, Life Assurance, Pension and 25 days holiday (plus bank holidays).

When you apply for this role, please access the full job description in the account registration area.